To Cloud or Not To.

An exploration of the economics of clouds.









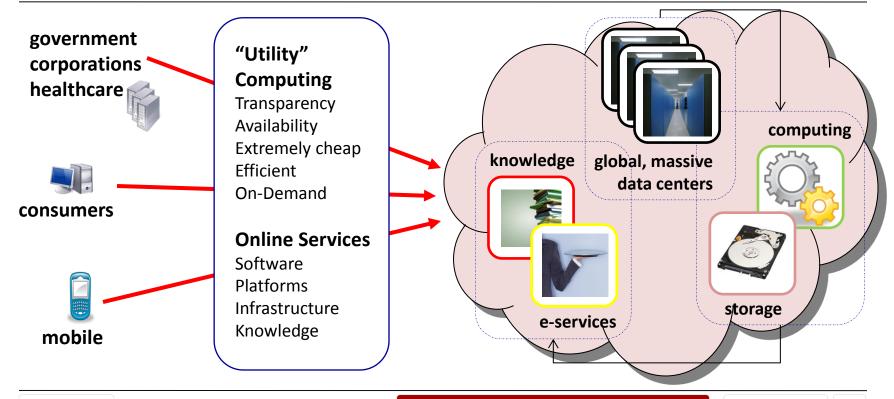


Feynman Moment



"I have experience only in teaching graduate students [...] and as a result [...] I know that I don't know how to teach."

please interrupt and engage!



- + Control Structure
- + Illusion of "Unlimited"
- + No up-front commitment ("pay as you go")
- + On-demand
- + (Very) Short-term allocation
- + Close to 100% Transparency
- + Increased Platform Independence
- + It is actually here and happening!

Buzzword Bandwagon

Economics of Clouds



On your marks, get set, GO

Race to results with the powerful Sun Grid Compute environment and our first class catalog of Scapplications!

» Learn More









Traditional Outsourcing [(Semi)Private Clouds]

ACME Corp. manages servers for XYZ Financials

Clouds

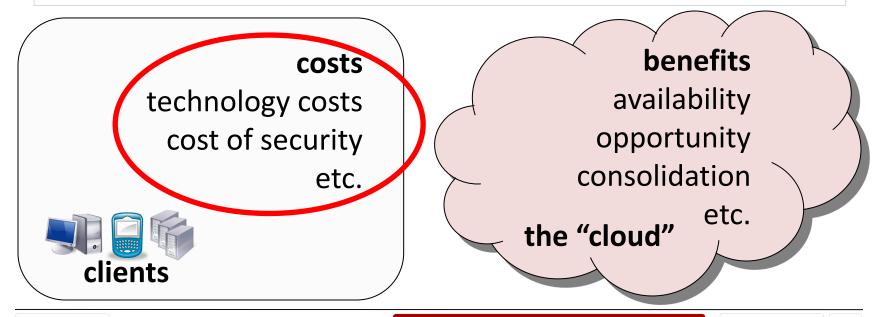
Amazon EC2, Google Apps, MS Azure

Managed servers

Un-managed hardware



costs vs. benefits



- + Storage (\$/MByte/year)
- + Computing (\$/CPU Cycles)
- + Networking (\$/bit)

Reality is way more mundane

Economics of Clouds

Hardware

servers, disks, network, racks, power, cooling

Energy

power, cooling, infrastructure

People/Service maintenance, development

Space



Home Users (1-10 CPUs)

"no" rent/cooling/administration

Small Enterprises (up to 1k) no custom hardware, low utilization

Mid-size Enterprises (up to 20k) better network service, better utilization

Large/Clouds (50k+)



- + Custom hardware
- + Efficient cooling
- + Cross-timezone load shifting
- + High CPU utilization
- + Preferential network deals
- + High Power Usage Efficiency (PUE)



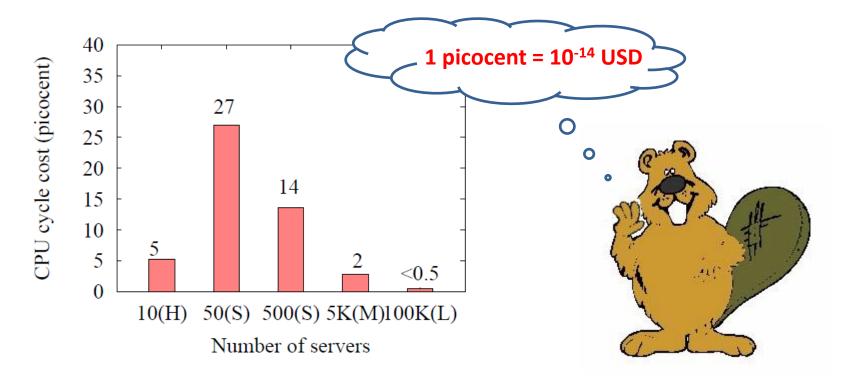
Understand cost of CPU cycle



Parameters	H	S	M	L
CPU utilization	5-8%	10-12%	15-20%	40-56%
server:admin ratio	N.A.	100-140	140-200	800-1000
Space (sqft/month)	N.A.	\$0.5	\$0.5	\$0.25
PUE	N.A.	2-2.5	1.6-2	1.2-1.5

$$\frac{\lambda_s \cdot N_s / \tau_s + (w_p \cdot \mu + w_i \cdot (1 - \mu)) \cdot PUE \cdot \lambda_e + \frac{N_s}{\alpha} \cdot \lambda_p + \lambda_w \cdot N_w / \tau_w + \lambda_f \cdot \frac{(w_p \cdot \mu + w_i \cdot (1 - \mu)) \cdot PUE}{\beta}}{\mu \cdot \nu \cdot N_s}$$

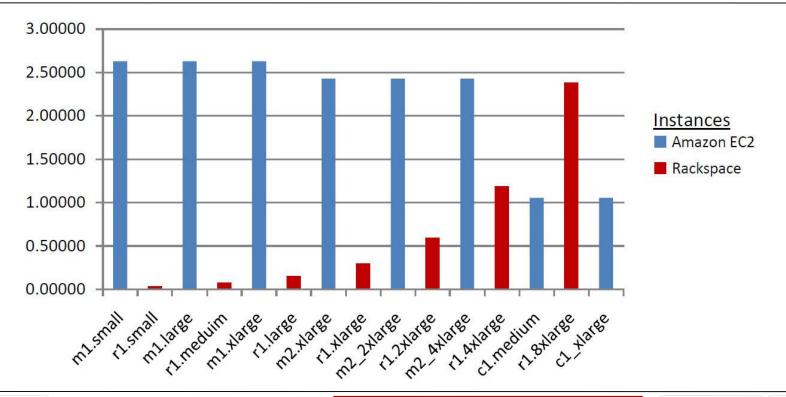
CPU cycle cost (circa 2009)



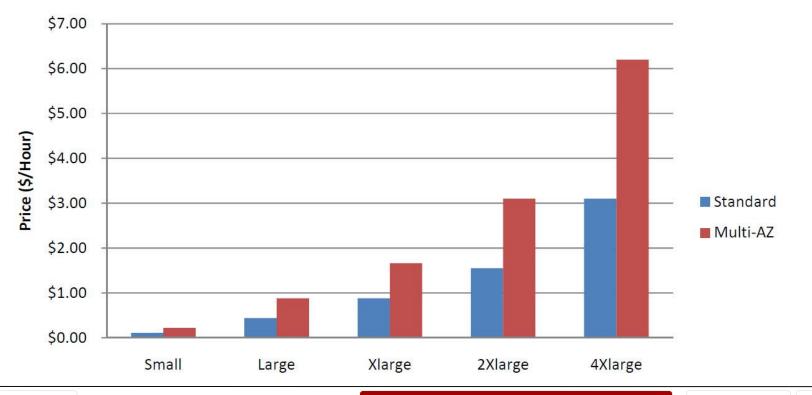
Consumer clouds today (cca. 2009)

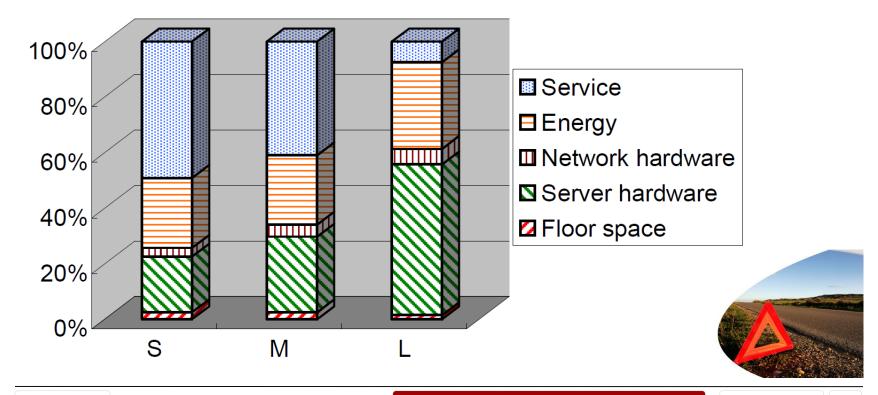
Provider	Picocents
Google	0.5 - 2.31
Microsoft	0.7 - 1.96
Amazon	0.93 - 2.36
Rackspace	0.02 - 2.4

Rackspace vs. Amazon (2011)



Amazon RDS (Q4, 2010)



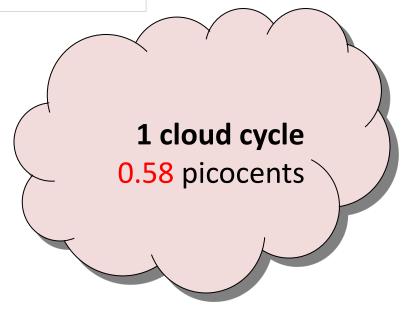


Mostly yes ...

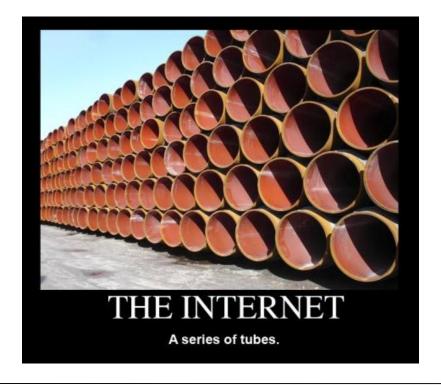
Why?

1 client cycle 6-27 US picocents





What about the tubes?





We are far!

provider	monthly	bandwidth (d/u)	picocent/bit		
	\$29.95	15 Mbps /5 Mbps	77/231		
	\$44.9	30 Mbps /5 Mbps	58/346		
	>\$1000	5-1000 Mbps	5000 (est.)		
	\$19.99	1 Mbps/384 Kbps	771/2008		
	\$29.99	3 Mbps/768 Kbps	386/1506		
	\$42.99	7.1 Mbps/768 Kbps	233/2160		
Mid-size	\$95 (est.)	1 Mbps (dedicated)	3665 (est.)		
Large/cloud	\$13 (est.)	1 Mbps (dedicated)	500 (est.)		

Additional ammunition?

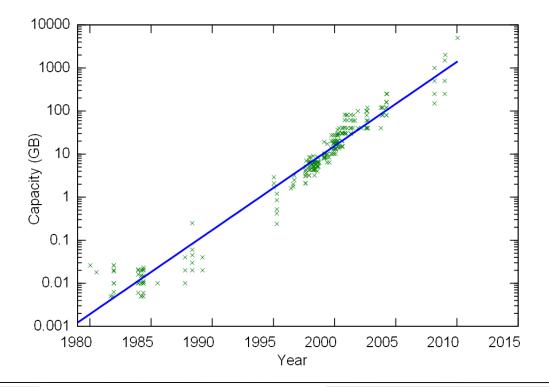
Economics of Clouds

Disk	сар.	price	Adj. MTBF	amort. acq.	power	power2	power3	power cost	total cost	acq. %	avg. seek	avg. seek4	power5	read cost
	(GB)	(USD)	(mil.hrs)	(pcent/bit/yr)	seek (W)	idle (W)	(W)	(pcent/bit/yr)	(pcent/bit/yr)		time (ms)	cost (pcents)	read (W)	(pcent/bit)
Maxtor Diamond Max	500	53	0.35	32.89	13.6	8.10	10.85	237.62	270.50	12.16	9.00	377542	11.16	0.03
Hitachi Deskstar 7k500	500	67	0.29	49.89	15	9.60	12.30	269.37	319.26	15.63	8.50	407953		
Hitachi Ultrastar A7K1000	1024	153	0.35	46.36	14	9.00	11.50	122.97	169.33	27.38	8.20	417631		
WD Caviar GP Low Power	1024	103	0.29	37.45	7.5	4.00	5.75	61.49	98.93	37.85	8.90	271994	7.40	0.02
Seagate Barracuda 7200.10	750	63	0.35	26.06	12.6	9.30	10.95	159.87	185.93	14.02	9.25	369615	13.00	0.06
WD Caviar SE16	500	62	N/A		8.77	8.40	8.59	188.01			9.90		8.77	0.04
Samsung SSD	32	269	0.29	3129.65	1	1.00	1.00	342.19	3471.83	90.14	1.70	47912	0.5	0.0017
Intel SSD X18-M	80	389	0.35	1508.59	0.15	0.06	0.11	14.37	1522.96	99.06			0.15	0.0002
Intel SSD X25-M	160	765	0.35	1483.38	0.15	0.06	0.11	7.19	1490.57	99.52			0.15	0.0002

Up to 350 for 3 year lifetime!



Storage capacity over time





So: should I buy a piece of sky?

Economics of Clouds

... not always.

CPU Cycle

6-27 picocents

1 bit storage/year

6 picocents

1 bit network transfer

800-6000 picocents

CPU Cycle

0.58 picocents

1 bit storage/year

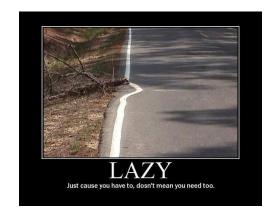
5.3-6 picocents



So when is it clearly worth it?

Economics of Clouds

Q: is the application doing enough computation work (cheaper) to offset the distance cost to the cloud?



First Principle of Cloud Viability

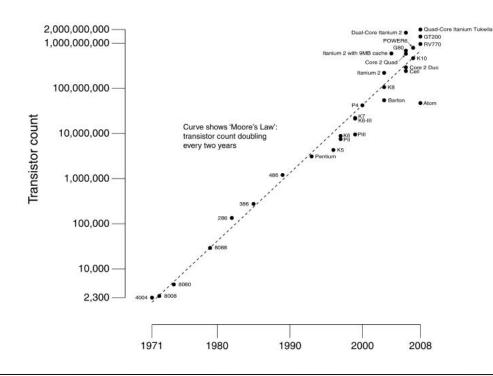
It is not worth outsourcing any task of less than 4000 CPU cycles per transferred 32-bit input.

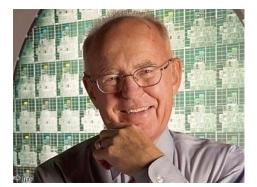
Why should this hold tomorrow?

Economics of Clouds

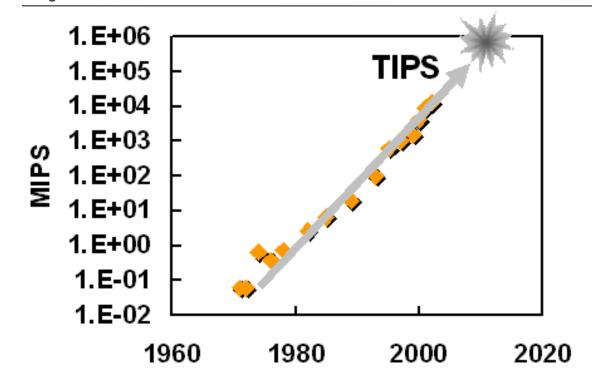
Ratio of exponentials is exponential © Moore vs. Nielsen

Density (or cycles/\$)





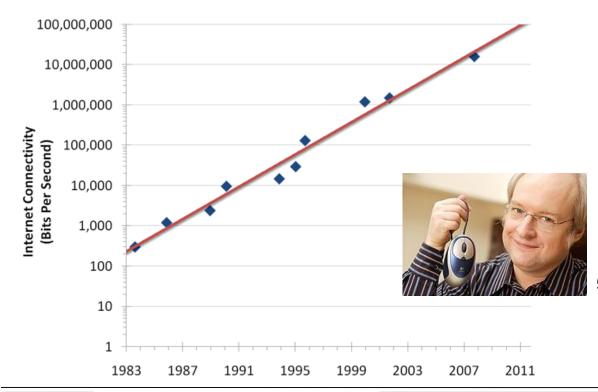
Speed





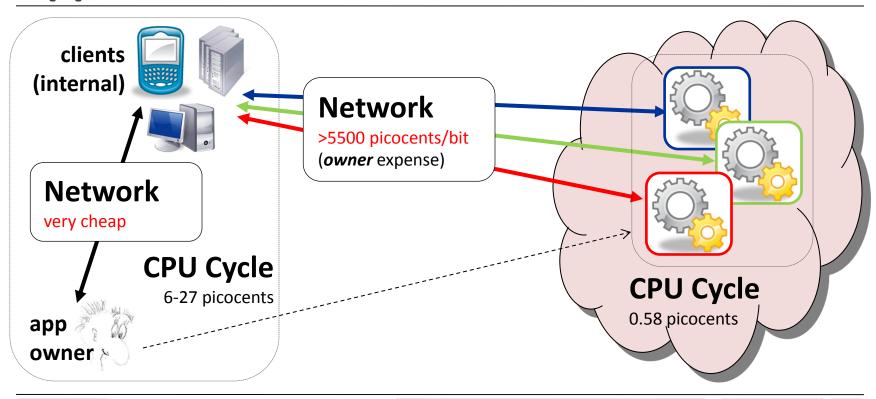
Source: "Gigascale Integration-Challenges and Opportunities", Shekhar Borkar, Director, Microprocessor Technology, Intel

Networks



"high end connection speed grows 50% per year"

App Owner = Sole Client



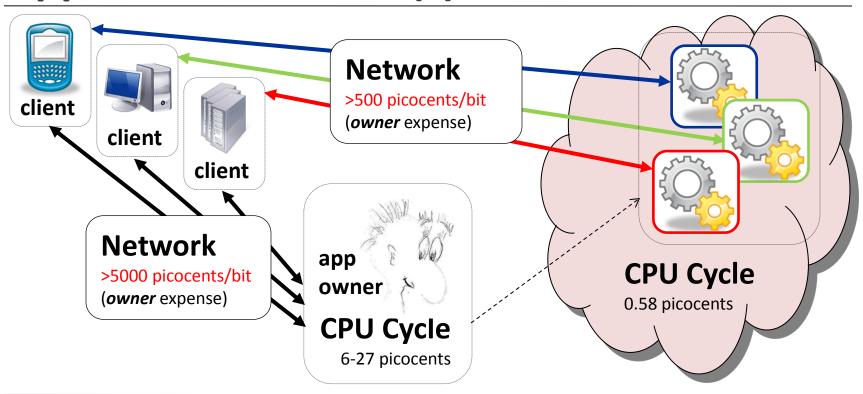
But is this the nominal case?

Economics of Clouds

actual question to ask

what is the overall application profile?

App Owner != Client(s)



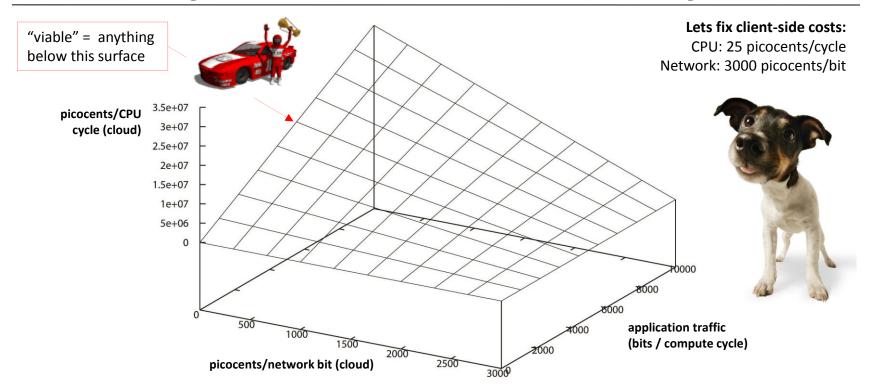
Insight: we had only partial view!

Economics of Clouds

Second Principle of Cloud Viability

"It is almost always worth outsourcing"

Boundary surface of cloud viability



Thus

cloud deployment saves

- + >4500 picocents per client-to-app traffic bit
- + tens of picocents per CPU cycle.



But ... it seems sooo expensive!!!

Economics of Clouds

Computing in cloud

8c/hour = \$1.92/day = \$700/yr = \$2100/3yr

Instance utilization is still low! (<12%)

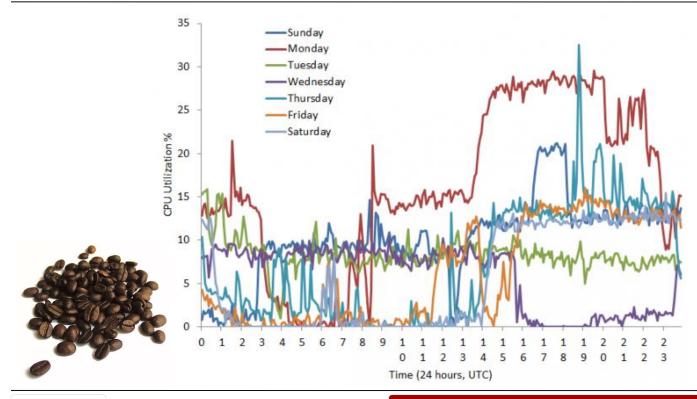
Computing "at home"

energy = $10c/kWh @ 150W \equiv $394/3yr$ acquisition = \$500

Networking in cloud

5-12c/GB = 582-1397 picocents/bit

Cloud CPU utilization (temp. based)





Primitive	Picocents
CPU Cycle	0.58 - 26
Disk Access /bit	0.02 - 0.06
Disk Access+DMA /bit	0.023- 0.11
Disk Seek	270,000 - 417,000
Disk Store /bit/hr.	0.011 - 0.036
Disk am. acq. /bit/hr.	0.003 - 0.0057
SDRAM am. acq. /bit/hr.	5.96 - 32.96
SDRAM Access /bit	0.003 - 0.05

Crypto costs

	AES	DES	TDES		512
	128 bits	64 bits	64 bits	H	5.58
H	13	37	103	S	1.12
S	25	76	208	M	3.79
M	8	26	70	1V1	
L	1	3	8	L	4.55

	512bit	1024bit	2048bit
Н	5.58E+5	2.15E+6	8.48E+6
S	1.12E+6	4.34E+6	1.71E + 7
M	3.79E+5	1.46E+6	5.76E+6
L	4.55E+4	1.75E+5	6.92E+5

AES, DES costs (per bit).

Modular Multiplication

	MD5			SHA1		
bytes	4096	64	8	4096	64	8
Н	40	90	460	100	220	1000
S	70	190	940	100	440	1880
M	20	60	320	70	150	640
L	3	8	30	8	17	80

Per-byte cost of hashing (varying inputs)

Crypto costs

	512 bit		1024 bit		2048 bit	
	Encrypt	Decrypt	Encrypt	Decrypt	Encrypt	Decrypt
Н	3.23E+6	4.36E+5	2.52E+7	1.72E+6	2.00E+8	6.84E+6
\mathbf{S}	6.53E+6	8.82E+5	5.10E+7	3.48E+6	4.04E + 8	1.38E+7
\mathbf{M}	2.20E+6	2.96E+5	1.71E + 7	1.17E+6	1.35E+8	4.65E+6
L	2.64E+5	3.56E+4	2.06E+6	1.40E+5	1.63E+7	5.58E+5

Cost of RSA.

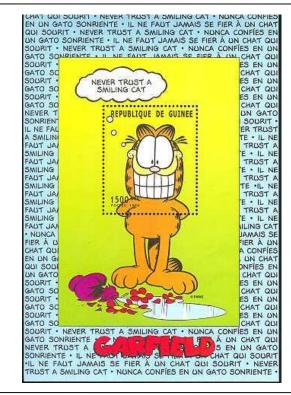
	ECDSA-163		ECDSA-409		ECDSA-571	
	KG/SGN	Verify	KG/SGN	Verify	KG/SGN	Verify
Н	30	70	250	500	570	1100
\mathbf{S}	70	140	500	1020	1100	2220
M	20	50	170	340	370	740
L	2	6	20	40	45	90

ECDSA (NIST B-163 curve) signatures on 59-byte messages (curve over a field of size 2^{163} , 2^{409} , 2^{571} respectively). (**micro**cents)

- + Yes
- + But what is security?!

Trusting stuff ...

"behave in the expected manner for the intended purpose"



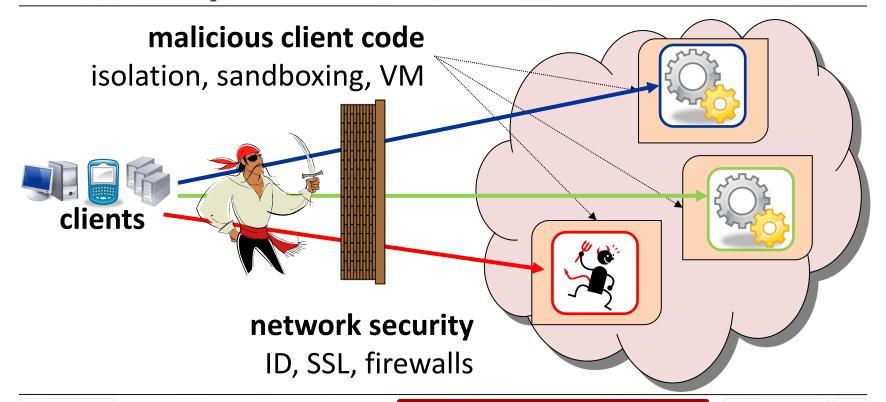
Usually the monkey gets you

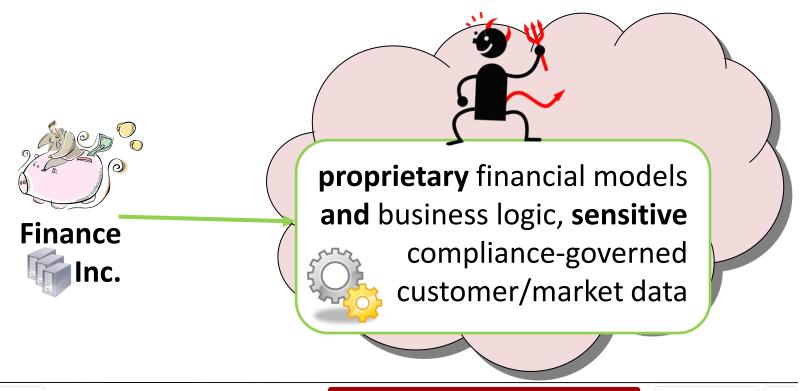


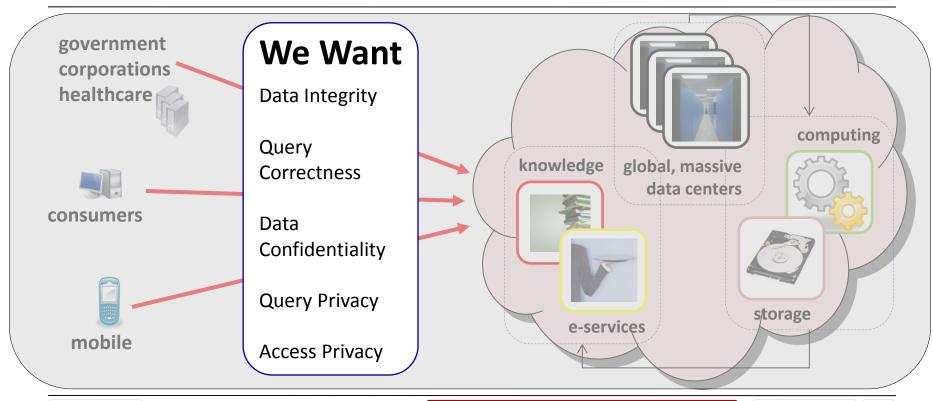
Voting Machine



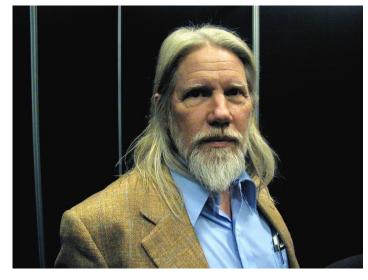








Diffie Moment



"Whit" Diffie

"while it is possible in principle for computation to be done on encrypted data, [...] current techniques would more than undo the economy gained by the outsourcing and show little sign of becoming practical".

Unfortunately, not!

Why not?

peanut counting is (too) cheap.





we don't know how to practically "secure" anything more complex that peanut counting.

Peanut counting: in cloud vs. local

Economics of Clouds

Data Storage

700+ picocents/bit un-amortized extra costs (even in unsecured case!)

PIR (Private Information Retrieval)

2-3 orders of magnitude more expensive

Keyword Searches

4-5 orders of magnitude more expensive

Range Queries

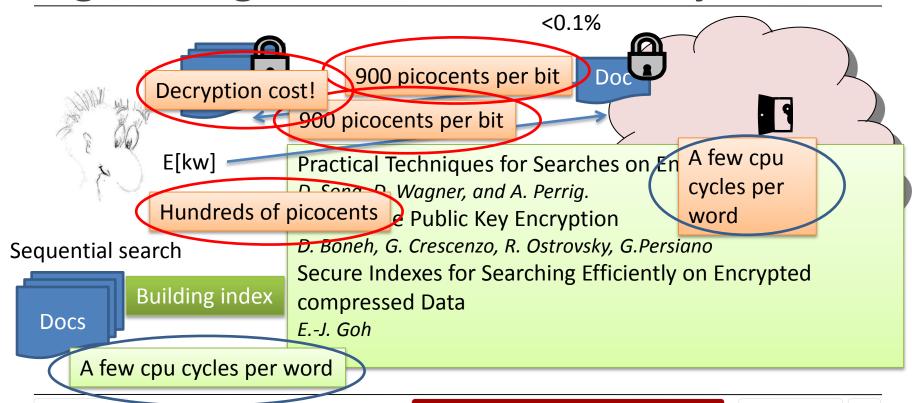
2-3 orders of magnitude costlier even in unsecured case some crypto (signature aggregation) would add another 2+ orders

Simple Aggregators

using homomorphisms (e.g., VLDB 2007) – would take 12 days/query for secure parameters



e.g., storage + data confidentiality



Existing "secure" data outsourcing mechanisms are 2-5 orders of magnitude more expensive than local execution.

Oracle costs ~ 1 picocent/bit.

 2^{80} x 80 / 2 = 5 x 2^{83} picocents ~ \$483.5 billion

for 64 bits ... **\$5 million** ©



What can you buy with \$1?

Economics of Clouds

~500,000 2048-bit DSA sigs



(in the comfort of your home)

ACM CCSW 2013 in Berlin





